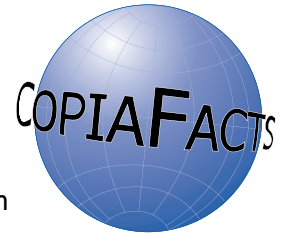


## Copia Enhances E-Mail to Fax Products

Copia has added two exciting new e-mail-to-fax messaging products to our **COPIAFACTS** software suite, the **COPIAFACTS** SMTP Gateway and the **COPIAFACTS** Exchange Fax Connector. Both products enable you to send faxes directly from your e-mail client software such as Eudora Pro, Netscape Mail, Outlook Express or Outlook, send faxes from a webform and eliminate the need to install fax client software on each desktop PC.



The universal SMTP Gateway will convert e-mails to your e-mail-to-fax domain into faxes. For example, you would send a fax to the phone number 630-555-1212 by sending an e-mail to your **COPIAFACTS** e-mail-to-fax gateway at 6305551212@fax.company.com. This allows users that are on the road to send faxes as well as offer support for faxing from messaging systems such as Lotus Notes. The gateway also includes security features to ensure authorized use of your e-mail-to-fax operations.

For Microsoft Exchange users, Copia has modified our existing Microsoft Exchange solution to include a fax connector that passes fax messages to the SMTP gateway. This not only simplifies the connector, but also provides a consistent means of processing fax requests from in-house and remote users and adds support for Business Fax contacts in your Outlook or Exchange address book.

You must have the Enterprise Extensions add-on to beta test this product. Contact your Copia Account Representative for more information.

## Brooktrout Trade-in Program and Express Exchange



Brooktrout has once again announced a trade in program for used boards. This is a great time to upgrade your ISA, PCI, and V.17 fax boards to the latest TR114 PCI, TR114 uPCI, and TR1034 boards (TruFax boards are not eligible for trade in credit). Now through December 31st you can get:

- \* **\$150** per port rebate on analog Brooktrout and qualified competitive analog trade-ins
- \* **\$100** per port rebate on T1/PRI (digital) Brooktrout and qualified competitive T1/PRI trade-ins

The new TR1034 series supports v.34 for 33.6K faxing and has sizes from 2-30 ports per card. This allows you to not only take advantage new technology, start a new warranty period, but also reduce your current calling costs by increasing your throughput.

### Express Exchange

Copia also offers the new Express Exchange program providing next day board replacement for TR1034 products. With the Express Exchange Service, you can reduce system downtime by extending Brooktrout's Standard Warranty to include next day delivery of a replacement fax board, sent directly from Brooktrout.

In the past you would have to purchase two boards to have a hot-swap on hand, but this allows an almost immediate back-up at a much lower cost. We know that your **COPIAFACTS** system is mission critical and any downtime costs you money. This offers a perfect opportunity to plan for disaster recovery and limit your losses. Copia offers one or two year Express Exchange contracts.

Contact your Copia Account Representative for pricing information or a listing of support trade-in boards.